

Ramos srl proposes to companies the management of their inventory surplus according to an economical and sustainable model developed during 10+ years of experience.

The component market is suffering a few allocation problems due to the slow restarting of the manufacturers after one of the worst stop the market has ever had. Unsteady forecasts, order cancellations, production changing are the most common reasons generating an inventory surplus.

Generally, companies don't have a precise knowledge of their surplus and they would need to engage at least one resource to verify the warehouse and compile a list of the components in excess.

PROPOSAL

Ramos srl offers such a service in accordance with the following guidelines:

- management of only electric (cables,...), electromechanical (connectors, switches,...), and active / passive electronic components;
- possibility to access the customer's warehouses in order to check quantities and good state of the components in surplus;
- definition of a partnership agreement with the customer for the sales terms and conditions;
- proposal to the Italian market and, more in general, to those European, Asian and American.

Ramos srl will be selling these components through its traditional sales channels and its specifically enhanced website www.amos.it